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Opal HealthCare signs Master Services Agreement for Swift TV

- Australia's Largest Aged Care Provider Orders Swift TV
- Swift TV to integrate into Opal HealthCare's Proprietary systems
- Minimum Revenue per site circa \$80,000 over 36-month term for Swift TV Engagement package based on 100 room Care Community
- Additional Revenue from optional Swift TV Entertainment package

Today, Swift announced Australia's largest aged care provider, Opal HealthCare signed a Master Services Agreement (MSA) with Swift for the provision of its new connected TV product, Swift TV, launching early 2026.

Opal HealthCare has a national portfolio of 142 Residential Care Communities serving over 13,000 residents across Australia. The company has grown significantly in recent years through mergers and acquisitions and continues to invest in new, state-of-the-art Care Communities.

Swift TV, the result of years of research and development, delivers a market-first, all-in-one in-room engagement and entertainment platform that simplifies the user experience, reduces installation time and cost, and strengthens Swift's competitive differentiation. Pre-orders opened in August 2025, with first installations scheduled for early 2026. Securing our first Swift TV customer ahead of launch confirms strong market demand and validates the product's potential for scalable adoption and accelerated revenue growth in FY26.

The Opal HealthCare MSA will initially cover 562 screens across four Opal HealthCare Care Communities, including their two newest developments,

Epping Grand Care Community and Croydon Grove Care Community. The agreement sets the terms for the future roll out of Swift TV to additional Opal HealthCare Care Communities.

As part of the partnership, Swift and Opal HealthCare will integrate Swift TV with Opal HealthCare's proprietary management software bringing personalised content, menus



and activity schedules directly to residents' TVs. This seamless connection within Opal HealthCare's ecosystem streamlines team workflows and enhances the resident experience.

Selected for its sector-collaborated, intuitive design, Swift TV has also been designed to support providers with upcoming changes, including the Higher Everyday Living Fee (HELF) within the new Aged Care legislation effective 1 November 2025 - highlighting Swift's readiness to meet evolving market needs.

Swift TV provides integrated engagement and information services to all community residents, with the option for residents to subscribe for Swift's entertainment content as part of a HELF package. This provided flexibility and choice required under the new government regulations.

Swift CEO Brian Mangano commented, "Swift TV is the result of years of investment into research and development by Swift's in house R&D team. Having Opal HealthCare come on board soon after releasing Swift TV for preorders, is a very exciting moment for our team who have worked tirelessly on creating a product that is set to not only transform the market for in room entertainment and engagement experiences but also sets our company up for accelerated growth. We would like to say thank you to the team at Opal HealthCare and we look forward to a long and collaborative relationship"

For further information please contact:

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About Swift

Swift is a specialist technology company delivering a premium entertainment and engagement platform powered by proprietary technology and network infrastructure. Swift provides an end-to-end solution, including consulting, design, and installation services. Swift's solution has been developed specifically for communities where significant benefits are to be achieved by all stakeholders via offering tailored solutions, including Mining and Resources, Residential Aged Care, Retirement Living, Government and other sectors. Swift entertains, engages, and enables the development of communities.