

Friday 5<sup>th</sup> October 2018

# Landmark Global Healthcare Market Expansion ASX: SW1

### SIGNIFICANT HEALTHCARE RESELLER AGREEMENT

## Highlights:

- Swift and Oneview Healthcare execute reseller agreement.
- Oneview Healthcare to sell the Swift entertainment solution in the Asia Pacific region.

**Significant global reseller:** Leading telecommunications, content and advertising solutions provider Swift Networks Group Limited (ASX: SW1, "Swift" or "the Company") is delighted to announce that it has executed a 3-year reseller agreement with healthcare software and patient engagement solutions provider Oneview Healthcare (ASX: ONE, "Oneview").

**Increased access to international healthcare market:** After successful completion of a technological evaluation period, the agreement sees Swift becoming an entertainment solutions provider to Oneview customers across the Asia Pacific region and a preferred solutions provider on a global basis

Oneview currently has 157 employees located in 5 global offices and has deployed its technology in 32 hospital facilities in Australia, USA, UK and the Middle East.



Swift anticipates that this partnership will significantly increase Swift's room numbers in the healthcare sector targeting 4,000 new screens in the next 36 months.

**Mutually beneficial partnership:** Oneview will include the Swift entertainment server, globally applicable content library, and fully encrypted content delivery solution in its interactive patient technology offering. The combined solution will enable healthcare facilities to ensure patients are connected, engaged and entertained at all times.

The companies are jointly pursuing opportunities which will add to Swift's recurring revenue and its healthcare market screen inventory.

James Fitter, Oneview CEO said,

"We look forward to working with the Swift team to enhance the quality and choice of in-room entertainment as part of the Oneview patient engagement solution."



## **Ever Expanding Premium Partner Network:**

Swift Networks CEO, Xavier Kris commented:

"Swift is delighted to join forces with a reputable provider like Oneview. It is especially pleasing that the formalisation of this relationship follows a significant global technical and commercial evaluation of prospective partners conducted by Oneview.

Swift looks forward to delivering its award-winning content library and entertainment solution to enhance Oneview's patient engagement offering on an international basis and building a long and mutually beneficial partnership."

## For more information:

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## **About Swift Networks Group Limited**

**Swift Networks Group Limited (ASX: SW1)** is a diversified telecommunications, content and advertising solutions provider. Swift empowers guests to watch, play, connect and interact and brings accommodation providers meaningful data insights to drive new business.

Swift delivers customised content, communications and targeted advertising across secure closed networks. Swift's services include free-to-air television, pay television, telecommunications, video on demand with content from some of Hollywood's largest studios, integrated advertising and analytics.

Running in more than 330 sites and approximately 65,000 rooms across the mining, oil and gas, aged care, retirement village and hospitality sectors, Swift's fully integrated platform is deployed in some of the world's harshest regions, where reliability, flexibility and scalability are critical success factors.