

Friday 9 September 2016

## Swift wins significant Port Hedland contract with Compass ASX: SW1

### Highlights:

- Swift Networks wins material multi-year contract with Compass Group to provide a range of upgrades and ongoing telecommunication services to 800 rooms at Gateway Village.
- Services to be expandable to an additional 400 rooms, with strong potential for Swift to provide higher-value entertainment services.
- Agreement reinforces Swift Networks as the leading provider of entertainment and connectivity to the resources sector.
- Swift remains well positioned to continue driving expansion in new and existing markets in Australia and abroad.

**Perth, Australia** — Leading digital entertainment and communications service provider Swift Networks Group Limited (ASX: SW1, “the Company”) is pleased to announce that it has won a material contract to deploy elements of its award-winning hospitality solution to Gateway Village in Port Hedland.

Owned by Compass Group, Gateway Village is home to up to 1,200 guests. The village provides superior quality ensuite accommodation and executive chalets, primarily to workers at Hancock Prospecting’s Roy Hill project.

“We are delighted to have been chosen by Compass to fulfil this valuable contract,” said Swift Networks Chief Executive Officer Xavier Kris.”

“The Company has built a strong relationship with Hancock as a direct client spanning several sites. We have also grown into a trusted partner to Compass through the services we provide the group at a neighbouring facility.”

“Our agreement with Compass at Gateway will leverage existing capacity Swift has available in Port Hedland. We see this work reinforcing Swift Networks’ place at the forefront of remote entertainment and communication services in Australia.”

Swift Networks looks forward to enhancing the Gateway guest experience by providing a range of valuable immediate and ongoing services.

These services include the provision of Wi-Fi and internet services to 800 active rooms together with a 36 month support and services agreement.

Swift Networks is proceeding with several valuable business development initiatives in line with its strategic plan. The Company looks forward to updating investors on these initiatives and new client activity in the coming weeks.

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**About Swift Networks Group Limited**

**Swift Networks Group Limited (ASX: SW1)** is a diversified telecommunications and digital entertainment business providing fully integrated solutions for the Resources, Hospitality, Lifestyle Village and Aged Care sectors.

The company's services include free-to-air television, pay television, telecommunications, Internet, data, wireless networks and streaming video on demand with content from some of Hollywood's largest studios.

With a blue-chip client base of household names, Swift Networks provides its services to tens of thousands of rooms with distribution capability throughout the Asia Pacific region.

**Key Company Facts**

- FY16 reviewed revenue of \$14.42 million
- More than 29,000 room installations with 93% of revenue recurring in nature
- Subscriber (room) growth of more than 37% from June 2015 to June 2016
- Contract retention rate of 97% with customers and partners including Telstra, BHP Billiton, National Lifestyle Villages, Foxtel, Optus, Bechtel and Alcatel-Lucent
- Excellent contract win ratio with a 91% tender success rate
- Winner of the Australian Hotels Association (AHA)'s "Best New Hospitality Product" Award, 2016

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